



AITP

The Printout

August 2005

Chapter Newsletter

The Nashville Chapter
Of

The Association Of Information
Technology Professionals

TELECOMMUNICATIONS STATE OF THE INDUSTRY

The telecommunications world has changed drastically over the past years, and continues to evolve. Our August program is intended to give you a status report on what is available in voice, data, and internet services, and what is coming in the future.

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This should be an interesting and entertaining presentation. Tom Coffey is noted for his lively style. Come and learn about the current and future trends in the telecommunications industry.

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Past President:	Jeanine Martin Oasis Software LLC 615/376-9884 ext. 306 jmartin@oasissoft.com
Internet Information — Chapter:	Web Sites http://www.aitpnashville.org
Headquarters:	http://www.aitp.org
Region 7:	http://members.tripod.com/aitpregion7

AITP
P. O. Box 22038
Nashville TN 37202

Dinner Reservation and Cancellation Policy

AITP members will be notified by electronic mail one week prior to the Chapter meeting. Reservations can be made by responding to the electronic notice or by calling **Mary Simpson at 615/367-8083 fax: 615/367-7775** Dinner reservations can be canceled up to 24-hours prior to the meeting without cost.

Since the Chapter pays for reserved meals, No Shows will be billed at the reservation price of \$20.00 for Members, \$25.00 for Guests.

Members are responsible for their guests' reservations. *If you are a member and have not been receiving this notification, please contact Mary Simpson at:*

615/367-8083 fax: 615/367-7775
msimpson@genesco.com.

August Chapter Meeting:
Holiday Inn Select - Vanderbilt
2613 West End Ave.
Nashville, Tennessee 37203
(615) 327-4707

TRAINING:

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MESSAGE FROM THE PRESIDENT

Christopher Rehm, Chief Medical Officer for Spheris Corporation, was our July speaker. His topic was Electronic Health Information Management (EHIM) and the current push to outsource medical transcription. This includes items from scheduling to billing, registration, care, drugs, and labs. Central to this effort is the Electronic Health Record (EHR). With an EHR the patient does not have to keep up with and transport his own record from one office to another. Dr. Rehm told of one patient who was referred from one hospital office to another across the street. Rather than wait for the record to be transferred the physician had the pertinent test repeated. An EHR would have eliminated the cost and wasted time of the duplication.

The Spheris Corporation makes secure medical records available over the Web. The ROI is built on eliminating transcription costs. It is estimated that deploying a regional or national system would save 100 billion dollars over the present arrangement. The ultimate client is the caregiver -- the physician, nurse practitioner, and others.

Such a system is an important reimbursement driver. With an EHR you can simply run a report. EHR allows for real-time reporting, including speech recognition. The key penetration of this market is in the 90% of

practices that have 10 doctors or fewer. 60% have 3 or fewer. Thus far many physicians are resistant to change and unwilling to spend the money to implement EHR. Their paper records are locked away. With EHR there would be fewer tests, duplicate records, and hospitalizations.

We are looking for some good people to serve on the board this next year. If you've ever wondered where our chapter officers come from and would like to be one, the board is the incubating chamber. I joined the board two months after attending my first chapter meeting and becoming a member that same night. It has been highly satisfying and allowed a depth of involvement in AITP business that would not be possible otherwise. I have been pleased with this year's board and look forward to more of the same next year. Just ask any board member if you want to know more.

Sincerely,

Robert Wright
President, AITP Nashville Chapter
www.aitpnashville.org
(615)322-0004

AITP Board Meeting

AITP BOARD MEETING SUMMARY

July 21, 2005

Prepared by Ella McGill

This meeting was held at the home of Paul Saunders.

Attendees: Paul Saunders, Charlie Apigian, Gerald Marquis, Robert Wright, and Ella McGill. Donna Womack attended as a guest.

1. The board has chosen to award two \$500.00 scholarships to student member applicants during the spring of 2006. We discussed the criteria for application and qualifications. This will be finalized by mid-August.
2. The September AITP meeting will be a tour of the new Vanderbilt Children's Hospital. Paul has the August and October speakers set up, but he is always looking for good speakers and good topics. Please contact him if you have suggestions.
3. The newsletter mailing list has grown quite large. We are planning to have Paul, Ella, Mary Simpson, and Joan Julius review this list to see if there are some names that should be eliminated. Gerald will provide a list of the names that should be reviewed.
4. The Region 7 Student Conference will be held in Birmingham, AL the third weekend in October 2005. More details will follow. We are still waiting to see if the 2006 Region 7 Student Conference site has been chosen.
5. High-Tech Institute – Nashville has agreed to host a one-day Student Conference in February 2006. The board reviewed a tentative schedule as well as seminar and contest suggestions. There will also be a Job Fair. Donna Womack will ask the High-Tech Graduate Placement Advisor for assistance on this.
6. Anyone interested in being a part of the 2006 Board of Directors should let Robert Wright know. If you have a name to suggest, let Robert or any board member know.,

AITP

The Association of Information
Technology Professionals

Monthly Meeting of the Nashville Chapter

Date: Thursday August 11, 2005

Place: Holiday Inn Select - Vanderbilt

Cost: Members = \$25.00

Guests = \$30.00

Students = \$20.00

Early Registration Discount = \$5.00

Meeting Schedule

5:00 -6:15 Social/Networking
6:15 Dinner
7:00 Business Meeting/Speaker

Contact Mary Simpson for reservations at
615-367-8083 or msimpson@genesco.com

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Calendar of Upcoming Events 2005

Date	Event	Location	Information
August 11	Chapter Meeting	Holiday Inn Select - Vanderbilt	Telecommunications - State of the Industry - Tom Coffey, US LEC
September 8	Field Trip	Vanderbilt Children's Hospital	David Cochran, IT Manager

SPEAKERS

We are always interested in good speakers to make presentations at our AITP Chapter Meetings. If you know someone who is interested in making a presentation on a topic, on their company, or company's products, please contact Paul Saunders at (615) 367-1717 or Paul@SaundersSystems.com.



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New AITP members this month.

Gary Garrison
Belmont University
9771 Jupiter Forest Dr.
Brentwood, TN 37027
E-mail: garrisong@mail.belmont.edu

Dennis Reguli
ITT Technical Institute
3495 Shores Rd.
Murfreesboro, TN 37128
E-mail: ReguliD@comcast.net

Welcome to AITP!

Please send any changes to: Joan Julius, Membership
Joan.Julius@cgi.com
CGI Information Systems & Management Consulting, Inc.

Promote your Company's Products or Services

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(this Newsletter)**

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AITP National Conference 2005

Conference Information

October 6-8
Sheraton Hotel, New Orleans Louisiana

New Orleans, home of the French Quarter, Jackson Square, Mardi Gras, Jazz Fest, Good Food, Good Times, History, Entertainment and the 2005 AITP National Conference. You don't have to wait for Mardi Gras! Come join us in a city that knows how to celebrate!

This year's conference features luncheon keynote speaker Ron Gandiza from Culminis. With an education track covering the hottest technical topics in the industry, New Orleans and the 2005 AITP National Conference is an experience you won't soon forget.

Sponsorships

AITP has a very limited number of sponsorships available for this event. As a sponsor, your company can demonstrate your technological leadership and establish business contacts among other IT professionals. Sponsors will receive the following benefits for their \$3000 contribution:

- Two free passes to the conference
- Allowed to have a booth at the event
- Sponsors are encouraged to provide door prizes
- Sponsors name and logo will be placed on event promotional materials

If you are interested in sponsoring this event, please contact Kenneth McCardle at kmccardle@sfbic.com or Cindy Niemeyer at cniemeyer@bcianswers.com

Conference Fee

The full conference is \$350.00, discounted price of \$300.00 if registration is received on or before August 31, 2005. Single day prices are also available, please visit <http://www.aitp.org/nc> for more information.

Key Note Speaker

Mr. Ron Gandiza, originally from Honolulu, HI, started his career in Information Technology after joining the US Air Force as a computer operations specialist. He was immediately assigned to the Pentagon, in Washington D.C, and helped develop IT training programs for both the Army and the Air Force. He later served as the lead network engineer for then- Secretary of Defense, William Cohen. After leaving the military, Mr. Gandiza served as the Director of Information Services for the Congressional Commission on Veterans Affairs under the direction of Anthony Principi. He then decided to leave the government and joined Microsoft as a technical account manager for Microsoft's Premier Support Services (PSS) group, managing the technical support relationship with NASA's seven major Space Centers. In 2000, Mr. Gandiza became VP of Learning Initiatives and Chief Information Officer (CIO) for I/Tech Services, a national training company, developing and managing the computer training programs of over 150 colleges and universities. He also helped conceptualize and develop the Microsoft IT Academy Program, which is currently deployed at over 1800 academic institutions worldwide. Mr. Gandiza then served as the Lead Solution Architect for New Horizons Computer Learning Center, architecting and delivering training solutions for enterprise clients.

Currently, Ron is the Global Director of Programs for [Culminis](http://www.culminis.com), the largest support network of IT PRO organizations in the world with 500 member organizations representing over 400,000 IT Professionals.

AITP New Member Spotlight

AITP New Member Spotlight: Joseph Lynch

By Mike Eischen

This month's New Member Spotlight features Joseph Lynch. Joe is employed as a Sales Engineer at ISDN-Net, and was referred to them by two AITP members. Joe has been with ISDN-Net since May.

ISDN-Net is based in Nashville (West End). They provide Internet Connectivity (T1, DSL, ISDN), VoIP, Server and Web Hosting (Hardened CoLo facility), and Professional Services (LAN/WAN). ISDN-Net has been in business for over 11 years, and has approximately 50 employees. They are the largest private ISP in Tennessee, and the oldest Tennessee based ISP.



Joe joined AITP to Network with local industry professionals. He is originally from Indianapolis, and also spent seven years in Chicago before coming to Nashville. Joe earned his AAS degree from Indiana Vocational Technical College, his BS from DeVry Institute of Technology, and received his MS from Roosevelt University. He has also attended Purdue University. Joe's skills include A+, Network+, Security+, Linux+, CCNP, MCSA and CWNA.

Joe's other interests include snow skiing, traveling, attending performing arts, church activities, and volunteer work. Some of Joe's favorite ski spots include Winter Park and Copper Mountain in Colorado, Park City Utah, and Lake Louise in Alberta. Joe is also actively involved in the West Nashville Partnership.

The West Nashville Partnership meets on the second Saturday of each month from April until October, and specifically concentrates on the Old West Nashville Community between Charlotte Pike and Centennial Boulevard, commonly referred to as the Nations. Activities include painting, cleaning, building, or helping with home repairs of homes throughout the neighborhood.

Welcome to AITP Joe Lynch!

Each Month we would like to feature a new or recent member in our Newsletter. This gives current AITP members a chance to get to know our new members. If you are a new or recent member and would like to contribute to the AITP Newsletter, please contact me for a New Member Profile.

Mike Eischen, AITP Newsletter Director
Genesco Inc.
(615) 367-7068
meischen@genesco.com



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