



The Nashville Chapter
Of
The Association Of Information
Technology Professionals

AITP *The Printout*

February 2005
Chapter Newsletter

IT CAREER DEVELOPMENT

Our February program is about IT career development and IT at Caterpillar Financial Services Corporation here in Nashville. Our speaker is Larry McCoy who is the Chief Information Officer at Caterpillar Financial Services. Larry will discuss IT at both Cat Financial and Caterpillar, Inc. with emphasis on career development. He will also outline IT's role in Caterpillar winning the Malcomb-Baldrige award.

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IN THIS ISSUE:

Message from the President	_____	Pg 3
Calendar of Upcoming Events	_____	Pg 7
AITP New Member Spotlight	_____	Pg 11

AITP Nashville Roster

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Internet Information —	Web Sites
Chapter:	http://www.aitpnashville.org
Headquarters:	http://www.aitp.org
Region 7:	http://members.tripod.com/aitprejon7
AITP P. O. Box 22038 Nashville TN 37202	

Dinner Reservation and Cancellation Policy

AITP members will be notified by electronic mail one week prior to the Chapter meeting. Reservations can be made by responding to the electronic notice or by calling **Mary Simpson at 615/367-8083 fax: 615/367-7775** Dinner reservations can be canceled up to 24-hours prior to the meeting without cost.

Since the Chapter pays for reserved meals, No Shows will be billed at the reservation price of \$25.00 for Members, \$30.00 for Guests and \$20.00 for Full Time Students. A \$5.00 discount is given for advanced registration!

Members are responsible for their guests' reservations. *If you are a member and have not been receiving this notification, please contact Mary Simpson at:*

615/367-8083 fax: 615/367-7775
msimpson@genesco.com.

February Chapter Meeting:
Prime Hotel (formerly Wyndham Gardens)
1112 Airport Center Dr.
Nashville, Tennessee 37214
(615) 889-9090

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- **SYSTEMS ANALYSIS**
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MESSAGE FROM THE PRESIDENT

Mr. Perumal Mohan, CEO of eTransX, Inc., was the featured speaker for our January chapter meeting. His talk was on Integration Technologies, ways of tying together everything from state-of-the-art applications to legacy systems. He estimates the market potential of this area to be 6 to 7 billion with 40-60 percent of IT budgets spent on integration.

Why the need? Lower cost, raising efficiency, improving productivity, creating a "real-time" enterprise, improving cost effectiveness, doing more with less, and doing it fast. Under the umbrella of Enterprise Application Integration (EAI) the technologies include RPCRMI, Sockets, and Custom Programming. Integration Suites handle planning to execution. Creation of Enterprise Portals provide one place to see everything.

Features to look for in an EAI suite include: Configuration, Data Transformation, Administration, Security, Monitoring (including self-restart), Auditing and Statistics. Selection criteria: Cost-effectiveness, Fast Implementation, Scalability, High-throughput and Performance, Flexibility, Ease of Configuration, User Friendliness, Leading Edge Technology, and Excellent Support.

Some EAI problems: the need for outside help, the upkeep, overkill in the solution, and data transmission problems, largely due to the use of firewalls.

Mohan's view on EAI suites: they must be Simple, Powerful, Affordable, and Low Risk.

I hadn't expected to go to the Music City Bowl, but when family members announced that they would be present to cheer on the Crimson Tide I scrambled to get last-minute tickets. The game itself was fun to watch, if sloppily played, and effectively ended with an Alabama incomplete pass into the end zone. About two seconds after the clock expired an interesting thing happened. I had noticed earlier that the Minnesota band wore uniforms almost identical to those of Tennessee (my Alma Mater). And there is something of a convention that at the conclusion of a bowl game your band plays a tribute to the host city. This can take the form of the local team fight song, a song associated with the city (Chattanooga Choo-Choo, etc.), or even an inside joke between band directors. It might not have been so innocent, but I could just see the decision-making involved this time: Nashville, country music, Tennessee. What better tribute than to play that country music standard -- Rocky Top! The Alabama fans around me were howling. Bad enough to lose a close game, but to hear the other team's band play the fight song of this rival was just too much.

Oh, and the cost of those last-minute tickets? Very modest. A link provided by the Chamber of Commerce in one of their e-mails got them for me. And once again, if you're a member of Nashville AITP you are also a member of the Nashville Chamber of Commerce.

Sincerely,

Robert Wright
AITP Nashville Chapter
(615) 322-0004
www.aitpnashville.org

AITP Board Meeting

AITP BOARD MEETING SUMMARY

January 20, 2005

Prepared by Ella McGill

This meeting was held at the home of Paul Saunders.

Attendees: Paul Saunders, Robert Wright, Gerald Marquis, Bob Claxton, Frank Reagor, Joan Julius, and Ella McGill.

1. Thanks to Charlie Apigian, our new webmaster (and Vice President), the Nashville AITP website will soon have a new look. The board voted to adopt the new website that Charlie has developed. We hope to add the newsletter to this website at sometime in the future.
2. A publication named Processor.com has been sending information to the AITP mailbox. There are some articles that might be good to reprint in our newsletter. In return for using information from their publication, the board would like to propose that we acknowledge their publication in each newsletter regardless of whether or not the newsletter contains a reprinted article that month. Charlie will negotiate with Processor.com.
3. Frank Reagor has coordinated the printing of our newsletter for the past several years. Frank will be retiring in February 2005. While he will remain an active part of the AITP board, he will be unable to continue with this task. Paul and Mike will come up with a plan to get the newsletter printed. The board would like to thank Frank for all he has done for us in the past. We are delighted he will continue to be part of our group.
4. Robert has looked into getting the AITP financial books audited. He has found someone who is not part of our organization who will do this. Bob and Mike will be coordinating this effort.
5. Bob had prepared income and expense reports for 2004. The board reviewed and discussed the reports.
6. We had planned to have a tour of Gibson Guitar for our March meeting. We will be unable to do that. Paul is working on setting up another tour. More details will be available soon.
7. Ella, Bob and Paul have a meeting with the catering manager at the Holiday Inn Select on West End Avenue (across from Centennial Park) to discuss the possibility of moving our meeting location to their facility. The meeting will be on January 24, 2005. Any board member is welcome and encouraged to attend this meeting. More details will follow.

AITP

The Association of Information
Technology Professionals

Monthly Meeting of the Nashville Chapter

Date: Thursday, February 10, 2005

Place: Prime Hotel
(Formerly Wyndham Gardens)

Meeting Schedule

5:00 -6:15 Social/Networking
6:15 Dinner
7:00 Business Meeting/Speaker

Cost: Members = \$25.00

Students = \$20.00

Guests = \$30.00

Early Registration Discount = \$5.00

Contact Mary Simpson for reservations at
615-367-8083 or msimpson@genesco.com

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Calendar of Upcoming Events 2005

Date	Event	Location	Information
February 10	Chapter Meeting	Prime Hotel	Larry McCoy CIO - Caterpillar Financial Services
March 10	Field Trip	Tennessee Bureau of Investigation	Brad Truitt - IT Director
April 14	Chapter Meeting	Prime Hotel	Personal Networking - Carol Smock, Strategic Business Network
May 12	Chapter Meeting	Prime Hotel	Personal Privacy - Ned Ramage, Micro Tech Journey Team

SPEAKERS

We are always interested in good speakers to make presentations at our AITP Chapter Meetings. If you know someone who is interested in making a presentation on a topic, on their company, or company's products, please contact Paul Saunders at (615) 367-1717 or Paul@SaundersSystems.com.



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New AITP members this month.

Edgar Beaver
IIT Technical Institute
1012 Gill Rd
Ashland City, TN 37015
edbeaver@hotmail.com

Roger Lyles
ITT Technical Institute
2845 Elm Hill Pike
Nashville, TN 37214
rlyles@itt-tech.edu

Welcome to AITP!

Please send any changes to: Joan Julius, Membership
Joan.Julius@cgi.com
CGI Information Systems & Management Consulting, Inc.
615.232.8200 x3584

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AITP Chapter News

Nashville AITP Student Chapter Scholarships

At January's AITP Chapter Meeting we continued our fund-raising for the Nashville AITP Student Chapter Scholarships. Raffle ticket sales raised additional \$\$ for the scholarship fund. This month, one of our new members James Lotochinski was the big winner. As was the case in December, our winner donated his winnings back to the Nashville AITP Student Chapter Scholarship Fund. Thanks James. Please help the chapter support the local universities by contributing to our scholarship fund.

If you are interested in learning more about the AITP Student Chapter Scholarships please contact Dr. Apigian:

Charles H. Apigian, PhD.
Assistant Professor
Computer Information Systems
Middle Tennessee State University
615-898-2375
capigian@mtsu.edu

Speaking Opportunities- AITP Student Chapter

Your expertise is needed!

Did you learn all you needed to know about IT from your text books? Today's students can't either. The members of our student chapters need the knowledge you have gained from your "real world" experiences. We are trying to form a cadre of speakers that are willing to make 20 to 30 minute presentations at our student chapter meetings. The student chapters generally meet either at mid-day or in the evenings. The topics can be as varied as your experiences. The students want insights into what types of issues or projects they might encounter once they enter the IT work place. If you are willing to be a part of this effort for the Nashville professional chapter to support the student chapters please respond to our Student Chapter Coordinator by either telephone or e-mail.

Gerald P. Marquis
Student Chapter Coordinator
Voice mail: 615-963-7096
E-mail: gpmarquis@yahoo.com

AITP New Member Spotlight

This month's New Member Spotlight features James Lotochinski. James is a graduate of the University of Dallas, Irving, Texas with a B.A. in English Literature. He became involved with the Nashville Chapter of AITP to learn more about the IT Industry. James had been a member of the Data Processing Management Association years ago in Dallas and enjoyed listening to the interesting speakers and talking with bright IT professionals. James is currently employed as a Business Development Representative for Comp-U-Temp USA, and prior to that worked for another IT consulting firms in Dallas for 7-1/2 years. James enjoyed his work, and had many opportunities to help IT managers at numerous companies, and is now working again for his former boss from another IT consulting firm.

Comp-U-Temp USA is a national IT consulting firm that augments a company's IT staff, providing highly qualified and often hard to find specialty IT consultants for limited engagements. They are based in Plano Texas with a local office here in Nashville. Compu-U-Temp USA has been in business for 8 years, with the two principals having over 40 years of experience supplying Information Technology staffing. Both principals spent many years together in executive positions for a large IT consulting firm before its sale in 1996.

James enjoys playing Chess, international travel, dinner parties, the Arts (symphony, ballet, opera & theatre), Church Haiti Mission, and helping young people get started with their careers. James has also expressed interest in doing some writing for our AITP Newsletter, and wrote last month's New Member Spotlight feature on Rick Froggatt. We look forward to his contribution to the newsletter. James and his wife Kelly have been married for 5-1/2 years. They live in an older historic home in East Nashville. Kelly is a marketing executive for a healthcare company. Kelly and James have two gorgeous cats, Gable a blue-eyed part Siamese and Scarlet, a fluffy Maine Coon.

Welcome to AITP James Lotochinski!

Each Month we would like to feature a new or recent member in our Newsletter. This gives current AITP members a chance to get to know our new members. If you are a new or recent member and would like to contribute to the AITP Newsletter, please contact me for a new member profile.

Mike Eischen, AITP Newsletter Director
Genesco Inc.
(615) 367-7068
meischen@genesco.com



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February 2005

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