



*AITP*

*The Printout*

July 2005

Chapter Newsletter

The Nashville Chapter  
Of  
The Association Of Information  
Technology Professionals

**HEALTH CARE AUTOMATION**

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 jmartin@oasissoft.com

**Internet Information —** **Web Sites**  
 Chapter: <http://www.aitpnashville.org>  
 Headquarters: <http://www.aitp.org>  
 Region 7: <http://members.tripod.com/aitpregion7>

**AITP**  
**P. O. Box 22038**  
**Nashville TN 37202**

**Dinner Reservation  
and  
Cancellation Policy**

AITP members will be notified by electronic mail one week prior to the Chapter meeting. Reservations can be made by responding to the electronic notice or by calling **Mary Simpson at 615/367-8083 fax: 615/367-7775** Dinner reservations can be canceled up to 24-hours prior to the meeting without cost.

**Since the Chapter pays for reserved meals, No Shows will be billed at the reservation price of \$20.00 for Members, \$25.00 for Guests.**

Members are responsible for their guests' reservations. *If you are a member and have not been receiving this notification, please contact Mary Simpson at:*

**615/367-8083 fax: 615/367-7775**  
[msimpson@genesco.com](mailto:msimpson@genesco.com).

**June Chapter Meeting:**  
 Holiday Inn Select - Vanderbilt  
 2613 West End Ave.  
 Nashville, Tennessee 37203  
 (615) 327-4707

**TRAINING:**

- **SYSTEMS ANALYSIS**
- **PROJECT MANAGEMENT**
- **EFFECTIVE COMMUNICATION**  
INTERVIEWING, SPEAKING, WRITING
- **EXECUTIVE OVERVIEWS**

\* \* \* \* \*

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## MESSAGE FROM THE PRESIDENT

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Hector Hernandez presented a very well-received talk on Service Oriented Architecture at our June chapter meeting. SOA is IBM's concept for achieving Business Integration. It involves assessing what a company has and how to apply integration, the biggest need for corporations and consumers. SOA is not a product. It promotes reusability in end-to-end integration on the route to, ideally, an On Demand business. The On Demand concept reverses the Technology First, then Business pattern to put the business considerations first and then develop the implementing technology via the use of Middleware.

SOA provides flexibility as opposed to monolithic resources; there are different providers and software modules which "snap in and snap out." It addresses the "ball of wire" problem especially common after mergers and acquisitions when it is difficult to evaluate the resulting processes and functions and their duplications. Although customers were initially skeptical the companies involved soon began talking to each other. Open standards are leveraged and cooperation is stressed rather than competition between businesses which can be each other's customers. The emphasis is on capabilities, not companies. IBM intends to compete on the implementation of the SOA model.

Its Business Integration has three components:

1. Business view
2. Establish road map
3. Identify required capability

The "ball of wire" is broken down and then recombined into component business models and an Operating Environment Reference Model is selected.

It looks like the scholarship award will be presented in the Spring. Our resident professors on the Board believe they can address the judging and quality control of the student papers. These have been problems in the past and it will be a great step forward if they can be resolved.

Sincerely,

Robert Wright  
President, AITP Nashville Chapter  
[www.aitpnashville.com](http://www.aitpnashville.com)  
(615)322-0004

## AITP Board Meeting

### AITP BOARD MEETING SUMMARY

June 16, 2005

Prepared by Joan Julius

This meeting was held at the home of Paul Saunders.

Attendees: Robert Wright, Paul Saunders, Charlie Apigian, Frank Reagor, Gerald Marquis, and Joan Julius.

1. Adam Small at Strategic Business Networking Group asked for sponsorship in quarterly events when we would allow marketing of their events on all our means of communication. The board delayed our response until we receive more information from them to define the chapter's benefit.
2. The board discussed current status for planning the February 11, 2006, student conference. A preliminary schedule was proposed: contest sessions in morning and afternoon, box lunch from Heavenly Ham, cookies and punch after the afternoon session or during the awards ceremony. We may also offer a speaker as an alternative to attending one of the contests. A job fair would be available in the late afternoon. Web design, network design, and trouble shooting were suggested for the contests.
3. Frank received positive feedback to host the annual regional meeting in 2006.
4. The treasurer's report was reviewed. The board agreed to keep the student conference bank account and refer it to student activity account to include the scholarship fund.
5. The board agreed on some preliminary planning to award the student scholarships. Announce the rules in the fall, application and requirements due in December, award in March. Charlie Apigian and Gerald Marquis will present a preliminary outline for the requirements. The number and amount of each award to be determined.

**AITP**  
The Association of Information  
Technology Professionals

**Monthly Meeting  
of the  
Nashville Chapter**

**Date: Thursday July 14, 2005**

**Place: Holiday Inn Select - Vanderbilt**

**Cost: Members = \$25.00**

**Guests = \$30.00**

**Students = \$20.00**

Early Registration Discount = \$5.00

**Meeting Schedule**

5:00 -6:15 Social/Networking  
6:15 Dinner  
7:00 Business Meeting/Speaker

Contact Mary Simpson for reservations at  
615-367-8083 or msimpson@genesco.com

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**Please post a copy on your company bulletin board**

# Calendar of Upcoming Events 2005

<b>Date</b>	<b>Event</b>	<b>Location</b>	<b>Information</b>
June 9	Chapter Meeting	Holiday Inn Select - Vanderbilt	Demand On Middleware - Hector Hernandez, IBM

## **SPEAKERS**

**We are always interested in good speakers to make presentations at our AITP Chapter Meetings. If you know someone who is interested in making a presentation on a topic, on their company, or company's products, please contact Paul Saunders at (615) 367-1717 or Paul@SaundersSystems.com.**



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[Michelle.Settle@ironmountain.com](mailto:Michelle.Settle@ironmountain.com)



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**New AITP member this month.**

Barbara Webb  
Business Development Manager  
ComFrame Software Corporation  
209 Tenth Avenue South  
Cummins Station, Suite 447  
Nashville, TN 37203  
[bwebb@comframe.com](mailto:bwebb@comframe.com)

**Welcome to AITP!**

Please send any changes to: Joan Julius, Membership  
Joan.Julius@cgi.com  
CGI Information Systems & Management Consulting, Inc.

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(this Newsletter)**

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meeting

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# AITP Chapter News

## Nashville AITP Student Chapter News by Dr. Charles Apigian

With the summer now upon us, we can look back at the year for the MTSU chapter of AITP as a success. We started the Fall semester of 2004 with 14 members and ended the school year with 34 student members. We held monthly meetings with guest speakers covering topics including networking, job placement, the rigors of finding that first job, certifications, etc. The chapter also sent 8 students to a regional conference with Brian Ratliff, our president, and Richard Harnett placing first in the PC trouble shooting contest. We ended the Fall semester with a bowling party attended by over 20 students.

In the Spring, we were able to set our sights on graduation and were able to place many of our seniors in jobs. A few of them received internships and jobs through members of the Nashville AITP chapter. (Many thanks for your help.) We ended our year with a cookout to send our graduates off into the “real” world, and also elected new officers for next year. Congratulations to Jeffrey Blackman (President), Derrick Mathews (Vice President), Alesha Reed (Secretary), and Haricka Erdemir (Treasurer).

We look forward to a wonderful upcoming year. With new opportunities for scholarships from the Nashville AITP chapter as well as a strong group of returning students, you can expect more good news from the MTSU student chapter of AITP.



A few of our graduating seniors, from left: Josh Henry, Richard Harnett, Younes Zoabi, Brian Ratliff, and Kyle Hancock.

# AITP News and Information

## **Tech Resource: The AITP Association of Information Technology Professionals**

By Allan Hoffman

Even at Fortune 500 companies, IT professionals typically see only a small slice of what's happening in the broad technology world, much less the even larger world of business. For those who want or need a wider view, organizations like the [Association of Information Technology Professionals](#) (AITP) provide a friendly venue to help tech pros look beyond their own work environments.

"The number one reason people join AITP, or any other organization for that matter, is to gain perspective on their profession and their career opportunities in a way that you cannot gain inside the workplace," says Brian J. Reithel, AITP's president. "Through AITP, you can get the real story."

That is particularly important for professionals working in the IT field, "where the target is a continually moving bouncing ball," he says. "You need real intelligence from people on the front lines and from people who see the front lines from a different perspective than what you see in your organization."

Originally known as the National Machine Accountants Association and later renamed the Data Processing Management Association, then AITP, the group serves members in a variety of IT jobs. A membership survey showed 26 percent were programmers or analysts, 20 percent senior IT executives, 18 percent midlevel IT managers, 14 percent consultants and 13 percent in academia.

### **Networking**

Many people join AITP in search of [networking](#) possibilities. The group's diversity, both in terms of job roles and industries, means members get to network with people they wouldn't typically encounter on the job. "It allows people to branch out and meet the type of people they're not going to meet in the day to day," says Mark Gilfand, the group's president-elect.

Members see the group as an open forum for raising concerns and issues they might not be able to discuss at work. "AITP gives you a way to find professional sounding boards -- people who are not in your organization," says Reithel. "You can get some good professional advice for free."

### **Where the Action Is**

Much of the action occurs in the group's 120 professional chapters and 210 student chapters. [Local chapters](#) can provide a wealth of information about regional IT-related trends, such as who's hiring and firing, what trends are driving business, and who's a good resource person for a particular kind of project, says Reithel.

Members participate both virtually and through face-to-face meetings, with special-interest groups often sponsoring message boards and other discussion forums. Of particular note, Gilfand says, is a "very effective and involved" legislative committee, which addresses policy issues such as standards for electronic voting, spam and privacy.

### **Getting Involved**

Members often establish themselves in a local chapter by helping set up programs for meetings or volunteering to work on a newsletter or Web site. Others serve as a liaison between a professional chapter and a sponsored student chapter. "If you participate, you'll get more out of your membership than what you've put in," says Gilfand.

Members often find their involvement fuels personal growth, perhaps by providing opportunities for leadership, public speaking and other chances to develop their skills. "And that tends to help people as they want to advance their career," says Reithel. "You can learn a lot about yourself through involvement and service in an association. It's hard to convey how much impact that can have on a person's life."

### **Conferences**

AITP offers a number of popular national conferences, including the [Information Systems Education Conference](#) (ISECON) for information systems educators and the [National Collegiate Conference](#) (NCC) for student members.

### **How to Join**

AITP's Web site includes a [page](#) with information for potential members. Dues vary depending on your local chapter and whether you join as a professional or student member.



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June 2005

AITP  
P.O. Box 22038  
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Address Correction Requested



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