



# AITP The Printout

The Nashville Chapter  
Of  
The Association Of Information  
Technology Professionals

November 2005  
Chapter Newsletter

## INFRAGARD OF MIDDLE TENNESSEE

Our November program is a discussion of the InfraGard organization whose mission is Secure Information Sharing between the Government and the Private Sector concerning threats to our critical infrastructure. InfraGard was born out of the FBI Cyber Terrorism Unit in 1998.

InfraGard is an information sharing and analysis effort serving the interests and combining the knowledge base of a wide range of members. At its most basic level, InfraGard is a partnership between the FBI and the private sector. InfraGard is an association of business, academic institutions, state and local law enforcement agencies, and other participants dedicated to sharing information and intelligence to prevent hostile acts against the United States.



InfraGard Chapters are geographically linked with FBI Field Office territories. Each InfraGard Chapter has a FBI Special Agent Coordinator assigned to it who works closely with the Cyber Division at FBI Headquarters.

Our speaker will be Bradley Lide, President of CyberAngel Security Solutions, Inc., who is also President of the local chapter of InfraGard. Bradley will tell us how InfraGard got started and what

they do here in Nashville. InfraGard has over 11,000 members nationally and are sponsored by the FBI and Department of Homeland Security.

This should be an interesting presentation, especially in light of the recent threats to the infrastructure posed by the Katrina and Rita storms. These storms showed the need for better information sharing at all levels: state, local and Federal.

Bradley Lide has been with CyberAngel Security Solutions, Inc. (CSS) for almost ten years. CSS provides cutting edge security technology solutions for both corporate and consumer users. The CyberAngel Security Software was initially designed to provide Hardware Recovery and Restriction of Unauthorized Use. They have added Data & Information Protection and also the ability to render protected files invisible to the "unauthorized user". Their award winning software offers comprehensive protection and addresses the three primary issues of digital security; prevention, detection, and recovery.

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Prior to joining CSS, Bradley was the Director of Operations for Network 2000, a Nashville-based local online and internet service provider. Before this position, Bradley was Manager of Loss Prevention Services for Lowe's Companies, a national lumber and hardware home center chain where he was responsible for all physical Loss Prevention areas, Burglar and Fire Alarm systems, Video Surveillance systems, Anti-Shoplifting Deterrent systems, and Card Access systems used in all facilities.

Bradley and his family live in the Mt. Juliet area where he enjoys music, plays piano, and keeps busy with household projects, currently tiling the kitchen floor.

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## AITP Nashville Roster

<b>President:</b>	<b>Robert Wright</b> Vanderbilt University 615/322-0004 robert.n.wright@vanderbilt.edu
<b>Vice President and Director of Publicity :</b>	<b>Dr. Charles Apigian</b> Middle Tennessee State University capigian@mtsu.edu 615/898-2375
<b>Secretary:</b>	<b>Ella McGill</b> American General 615/749-1346 fax: 615/749-2840 Ella_McGill@agfg.com
<b>Treasurer:</b>	<b>Bob Claxton</b> McKesson 615/352-4888 bob.claxton@mckesson.com
<b>Chapter Liaison &amp; Website Coordinator:</b>	<b>Frank Reagor</b> freagor@charter.net
<b>Membership Director:</b>	<b>Joan Julius</b> CGI joan.julius@cgi.com
<b>Director of Programs:</b>	<b>Paul Saunders, CCP</b> Saunders Systems Corp. 615/367-1717 paul@saunderssystems.com
<b>Student Chapter Coordinator:</b>	<b>Dr. Gerald Marquis</b> Tennessee State University 615/ 963-7096 gmarquis@tnstate.edu
<b>Newsletter Director:</b>	<b>Mike Eischen</b> Genesco Inc. 615/367-7068 fax: 615/367-7775 meischen@genesco.com
<b>Director of Meeting Arrangements:</b>	<b>Mary Simpson</b> Genesco Inc. 615/367-8083 fax: 615/367-7775 msimpson@genesco.com
<b>Past President:</b>	<b>Jeanine Martin</b> Oasis Software LLC 615/376-9884 ext. 306 jmartin@oasissoft.com
<b>Internet Information —</b>	<b>Web Sites</b>
Chapter:	<a href="http://www.aitpnashville.org">http://www.aitpnashville.org</a>
Headquarters:	<a href="http://www.aitp.org">http://www.aitp.org</a>
Region 7:	<a href="http://members.tripod.com/aitpregion7">http://members.tripod.com/aitpregion7</a>

AITP  
P. O. Box 22038  
Nashville TN 37202

## Dinner Reservation and Cancellation Policy

AITP members will be notified by electronic mail one week prior to the Chapter meeting. Reservations can be made by responding to the electronic notice or by calling **Mary Simpson at 615/367-8083 fax: 615/367-7775** Dinner reservations can be canceled up to 24-hours prior to the meeting without cost.

**Since the Chapter pays for reserved meals, No Shows will be billed at the reservation price of \$20.00 for Members, and students, \$25.00 for Guests.**

Members are responsible for their guests' reservations. *If you are a member and have not been receiving this notification, please contact Mary Simpson at:*

**615/367-8083 fax: 615/367-7775**  
[msimpson@genesco.com](mailto:msimpson@genesco.com).

### October Chapter Meeting:

Holiday Inn Select - Vanderbilt  
2613 West End Ave.  
Nashville, Tennessee 37203  
(615) 327-4707

### TRAINING:

- **SYSTEMS ANALYSIS**
- **PROJECT MANAGEMENT**
- **EFFECTIVE COMMUNICATION**  
INTERVIEWING, SPEAKING, WRITING
- **EXECUTIVE OVERVIEWS**

\* \* \* \* \*

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**AITP**  
The Association of Information  
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Monthly Meeting  
of the  
Nashville Chapter

**Date: Thursday November 10, 2005**

**Place: Holiday Inn Select -Vanderbilt**

**Cost: Members = \$25.00**

**Guests = \$30.00**

**Students = \$20.00**

Early Registration Discount = \$5.00

**Meeting Schedule**

5:00 -6:00 Social/Networking  
6:00 - 6:45 Dinner  
6:45 Business Meeting/Speaker

Contact Mary Simpson for reservations at  
615-367-8083 or msimpson@genesco.com

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**Please post a copy on your company bulletin board**

## AITP Board Meeting

### AITP BOARD MEETING SUMMARY

October 6, 2005

Prepared by Ella McGill

This meeting was held at the home of Paul Saunders.

Attendees: Paul Saunders, Charlie Apigian, Bob Claxton, Mary Simpson, Mike Eischen, Robert Wright, Geoff Mason and Ella McGill.

1. Details of the one-day February 2006 Student Conference to be held at High Tech Institute could not be discussed in detail due to the absence of Donna Womack. However, the board did discuss whether we should attempt to have the 2006 Regional Student Conference in Nashville. The final decision was to try to get the 2007 Regional Student Conference scheduled for Nashville rather than try to do two conferences in one year.
2. The board voted to not renew the Nashville Chamber of Commerce membership.
3. Geoff Mason will be a member of the 2006 board working with publicity and possibly some work on a membership committee.
4. We held a discussion of where and when future board meetings should be held. Most will be held on the first Thursday of the month at the home of Paul Saunders. It is possible that if we have a small agenda, the meeting may be held after our monthly membership meeting or by e-mail. This will be at the discretion of the President.
5. The newsletter will be mailed out on the third week of the month in November and December due to the holidays.
6. The board discussed the September member meeting. There have been comments from members as well as board members that meetings have been running a little too late. Beginning in November, we will begin registration at 5:30. Dinner will begin at 6:00. The business portion of the meeting will begin at 6:45, and the speaker will begin following the business meeting, but no later than 7:00. The speaker will be asked to conclude his/her presentation no later than 8:00.
7. The December membership meeting will one of wide appeal, and the membership is welcome to invite their spouses and children to attend. There will be special pricing for this event. Details will follow.
8. The board reviewed scholarship award requirements. The scholarships will be promoted in the newsletter and on the website as well as sending packets of information to all the Nashville AITP Chapter member schools and universities. Applicants must be a student member in good standing at one of the Nashville AITP Chapter sponsored schools/universities.
9. AITP Headquarters is holding an October membership drive. Joan Julius will have flyers available at the October meeting to explain how new members can join at a reduced price.
10. Charlie asked that speakers provide a picture that can be put on the website along with the other information about them. Also, Paul will provide a list of previous meeting topics to be put on the website under a 'Past Meetings' section.
11. Officers for 2006 were discussed.
12. The Treasurer provided of report of the 2005 financial transactions to date. The board voted to put part of the money in our checking account in a certificate of deposit. CGI has requested that we furnish them with a W-9 for 2005.

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of the  
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**Meeting Schedule**

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6:15 Dinner

7:00 Business Meeting/Speaker

Contact Mary Simpson for reservations at  
615-367-8083 or msimpson@genesco.com

**Enterprise Performance Management**

Our October program is a discussion of Enterprise Performance Management (EPM) which is a collaborative process to focus finance and operations executives and their managers on the activities that are essential for achieving strategic goals set for an organization. An EPM solution provides leading indicators of performance, transparency of information, and ultimately makes organizations more nimble in today's constantly changing business environment.

Our speaker will be Seavy Jennings who is the Director of EPM for ComFrame Software of Birmingham, AL. Seavy will discuss what EPM is, (in understandable terms), its value, and how to achieve the desired end product. He will also tell us:

- How to take strategy and turn it into measurable performance.
- How to extract meaningful information from various legacy sources.
- How to translate operational and financial data into performance measures.
- How to develop a framework for successful strategy execution and decision making.

Seavy will discuss several examples of successful EPM solutions. He has specialized in the EPM area over the past eight years. Prior to his position of Director of Enterprise Performance Management at ComFrame

Software, Seavy was the Region Practice Manager - Financial Solutions for the SBTI & FMP Solutions Group. He also spent four years with the Walker Interactive Systems organization in San Francisco as the Director of Enterprise Intelligence.

Seavy started his business career with the Southern Company in Atlanta, where he spent 17 years. He began as a co-op student in the IT Department and rose to Manager of Accounting Systems and Support for the Southern Nuclear Operating Company.

ComFrame Software is based in Birmingham and is a full-service provider of integrated performance management solutions. They have historically focused on project-based consulting. They have offices in Huntsville and Nashville in addition to Birmingham.

Seavy is a Cum Laude graduate from the Honors Program at the University of Georgia's School of Business. He and his family live in Birmingham where Seavy coaches both soccer and little league baseball.

This should be an interesting presentation on the subject of corporate performance. Many companies do not reap the benefits of their strategic planning process. Seavy Jennings can tell us how we can help our own companies improve in this area.

**Please post a copy on your company bulletin board**



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# Calendar of Upcoming Events 2005

Date	Event	Location	Information
November 10	Chapter Meeting	Holiday Inn Select - Vanderbilt	InfraGard of Middle Tenn., Bradley Lide, Cyber Angel Security Solutions, Inc.
December 8	Chapter Meeting Guest/Family Night	Holiday Inn Select - Vanderbilt	Meet Mr. Lincoln, Dennis Boggs
<b>2006</b>			
January 12	Chapter Meeting	Holiday Inn Select - Vanderbilt	Death March Projects, Gary Ellis, Atiba Software LLC
February 9	Chapter Meeting	Holiday Inn Select - Vanderbilt	Program TBA
February 11	Student Conference	High-Tech Institute	Dr. Gerald Marquis 615-963-7096
<b>SPEAKERS</b>			
<p><b>We are always interested in good speakers to make presentations at our AITP Chapter Meetings. If you know someone who is interested in making a presentation on a topic, on their company, or company's products, please contact Paul Saunders at (615) 367-1717 or Paul@SaundersSystems.com.</b></p>			



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**IRON MOUNTAIN™**  
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[Michelle.Settle@ironmountain.com](mailto:Michelle.Settle@ironmountain.com)

**New AITP Members this month:**

Lamar Holmes  
Nashville IT, Inc  
1010 Glastonbury Drive  
Franklin, TN 37069  
E-mail: [holmes@nashvilleit.com](mailto:holmes@nashvilleit.com)

Marshall Messamore  
624 Magnolia Lane  
Nashville, TN 37211-7431  
E-mail: [mmessamore@aol.com](mailto:mmessamore@aol.com)

Please send any changes to:

Joan Julius, AITP Membership Director  
Joan.Julius@cgi.com  
CGI Information Systems & Management Consulting, Inc.

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## 2005-06 Nashville AITP Scholarship Award

Scholarships will be available to student members of AITP from the following schools/ universities for the 2005-06 academic year. Scholarships will be for **\$500.00**, and will be awarded at a Spring 2006 Nashville AITP business meeting.

- Middle Tennessee State University
- Murray State University
- Tennessee State University
- Western Kentucky University
- High-Tech Institute - Nashville
- ITT Technical Institute - Nashville
- Tennessee Technological University
- Nashville State Technical College

### Eligibility:

Students must:

1. be enrolled for the Fall of 2005 and Spring 2006.
2. be student members of AITP by October 31<sup>st</sup>.
3. complete the application and required documentation by January 20, 2006

### Criteria for Selection:

Selection for the scholarships will be based on:

1. Academic achievement
2. The applicant's demonstrated interest in information systems. These skills may be evidenced from school studies, activities, and information specific internships or jobs, as evidenced in your resume.
3. Recommendations by mentors, faculty, or direct work supervisors.
4. The required essay to be turned in with this application. The essay will be judged on completeness, thought, and innovativeness in conceptualizing ideas.

### How to Apply:

Required Documentation:

1. Completed application form
2. One letter of recommendation
3. Unofficial Transcripts from current school/university
4. 5 copies of your essay per requirements of the application
5. Resume

For more information please contact:

Dr. Charles Apigian  
Middle Tennessee State University  
(615) 898-2375  
capigian@mtsu.edu

Dr. Gerald Marquis  
Tennessee State University  
(615) 963-7096  
gmarquis@tnstate.edu

## AITP New Member Spotlight

### AITP New Member Spotlight: Ravi Kashyap

This month's New Member Spotlight features Ravi Kashyap. Ravi is the President of Global Operations for SESCO Information Systems Inc. SESCO is a diverse Software Solutions and Professional Services Company, formerly known as May-soft Inc., founded on the vision of providing their clients with a competitive edge. They accomplish this by delivering cost effective IT solutions which are tailored to their strategic business considerations. Their aim is to develop strong, ongoing relationships with their clients, and long-term partnerships based on mutual growth and respect with industry vendors.



Sesco is managed by a group of professionals with expertise in the field of Print Production Systems and software development. Their focus is in the areas of Unix/Linux/Windows system administration and network management, productivity solutions based on web and client/server technology, and platform integration via TCP/IP, PERL, Apache and Mysql. They are a certified partner with and member of Source Forge, and are among a very few that provide Linux solutions.

Sesco Information Systems is based in London England, and also has offices in the United States and in India. Sesco has been in business for almost 3 years, and have operated in the United States since August 2005.

Ravi earned his Bachelors Degree in Civil Engineering from BMS College of Engineering, Bangalore University , India. Perl & Linux are Ravi's passion. He has vast technical and managerial experience in the IT industry including Perl, Active Perl, mod Perl, CGI, JavaScript, HTML and Shell scripts, Red hat Linux, UNIX (IRIX, FreeBSD, Solaris), Windows 2000 / NT MYSQL, Sybase ASE 11.x, PSQL, and MS-Access. Ravi also co-authored SESCO Linux Fundamentals (Feb 2005), a beginner's guide to Linux – authored with Sudha Nayak. Prior to co-founding SESCO Information systems Inc., Ravi had over 8 years of software development and marketing experience with various software consulting firms. His technology expertise includes management positions at several large software houses delivering targeted cost-effective IT solutions. During this period he co-founded Saehan InfoTech, a Korean technology company.

Ravi joined AITP to be a member of technology community in Nashville Area & networking. He and his wife Sudha and have been living in Nashville, since 2002. They enjoy traveling and love to cook different cuisines. They like the relaxed quality of music, and their favorite singers are Alanis Morissette, Norah Jones and Celine Dion. Ravi is also a great fan of Man United Soccer, his favorite player is the one and only David Beckham.

Welcome to AITP Ravi Kashyap!

Each Month we would like to feature a new or recent member in our Newsletter. This gives current AITP members a chance to get to know our new members. If you are a new or recent member and would like to contribute to the AITP Newsletter, please contact me for a New Member Profile.

Mike Eischen, AITP Newsletter Director  
(615) 367-7068  
meischen@genesco.com



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AITP  
P.O. Box 22038  
Nashville, TN 37202  
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