

AITP
The Association of Information
Technology Professionals

Monthly Meeting
of the
Nashville Chapter

Date: Thursday April 13, 2006
Place: Holiday Inn Select -Vanderbilt

Cost: Members = \$25.00
Guests = \$30.00
Students = \$20.00

Meeting Schedule

5:00 -6:00 Social/Networking
6:00 - 6:45 Dinner

Early Registration Discount = \$5.00

Contact Mary Simpson for reservations at

BUSINESS INNOVATION

Last year one of our most successful programs was on the subject of Service - Oriented - Architecture & Middleware. Our speaker was Hector Hernandez of IBM's South Florida office. Hector gave us an understandable and interesting presentation on how Middleware "wraps" existing applications into service components in a way that lets them share data across a heterogeneous environment. We had many requests for Hector to return.



Hector Hernandez

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Hector will discuss how the components of computers are becoming exponentially tinier and more powerful. Computer Components are so abundant and low cost that they are almost

disposable. And they can be tailored to different uses. All of which means computing is now found in things far beyond the computer. Microprocessors, RFID tags, controllers, actuators, memory, storage devices - and more, are being embedded in everything from roadways, to shipping containers, to applications, to pacemakers. They give us smart cars, smart pipelines, smart refrigerators, even smart hearts. Other technologies, like IBM's cell processor, are so powerful and flexible that they can infuse game consoles, televisions or medical diagnostic devices with the processing, visualization and simulation capabilities of supercomputers.

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You do not want to miss this opportunity to hear Hector Hernandez talk about business innovation.

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AITP Nashville Roster

President & Website Coordinator:	Dr. Charles Apigian Middle Tennessee State University capigian@mtsu.edu 615/898-2375
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Treasurer:	Bob Claxton bclaxton@bellsouth.net
Chapter Liaison:	Frank Reagor freagor@charter.net
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Director of Programs:	Paul Saunders, CCP Saunders Systems Corp. 615/367-1717 paul@saunderssystems.com
Student Chapter Coordinator:	Dr. Gerald Marquis Tennessee State University 615/ 963-7096 gmarquis@tnstate.edu
Newsletter Director:	Mike Eischen Genesco Inc. 615/367-7068 fax: 615/367-7775 meischen@genesco.com
Director of Meeting Arrangements:	Mary Simpson Genesco Inc. 615/367-8083 fax: 615/367-7775 msimpson@genesco.com
Director of Publicity:	Geoff Mason Geoff.mason@mwchc.org
Past President:	Robert Wright Vanderbilt University 615/322-0004 robert.n.wright@vanderbilt.edu
Internet Information —	Web Sites
Chapter:	http://www.aitpnashville.org
Headquarters:	http://www.aitp.org
Region 7:	http://members.tripod.com/aitpregion7

AITP
P. O. Box 22038
Nashville TN 37202

Dinner Reservation and Cancellation Policy

AITP members will be notified by electronic mail one week prior to the Chapter meeting. Reservations can be made by responding to the electronic notice or by calling **Mary Simpson at 615/367-8083 fax: 615/367-7775** Dinner reservations can be canceled up to 24-hours prior to the meeting without cost.

Since the Chapter pays for reserved meals, No Shows will be billed at the reservation price of \$20.00 for Members, and students, \$25.00 for Guests.

Members are responsible for their guests' reservations. *If you are a member and have not been receiving this notification, please contact Mary Simpson at:*

615/367-8083 fax: 615/367-7775
msimpson@genesco.com.

April Chapter Meeting:

Holiday Inn Select - Vanderbilt
2613 West End Ave.
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MESSAGE FROM THE PRESIDENT

At our March meeting, I was approached by a first time guest who had recently earned his Master's degree from MTSU. As a faculty member at Middle Tennessee, it is always fun to meet former students, especially when they are doing well in the IT environment of Nashville. He mentioned to me that his company is growing rapidly and is looking to hire graduates. I was glad to hear that employers are starting to look for college graduates, and it occurred to me why an organization like AITP is well worth joining; it is the people you meet and the relationships that you develop. It may not pay off today, but having friends in your profession is always a positive.

Our speaker at the March meeting was Mike Gonce from Eastman Chemical. He is an amazing individual who dazzled our table with stories about being a referee for SEC football. He is the Worldwide IT Procurement and Contracts Manager and he has had to make some hard decisions to help Eastman Chemical stay competitive by incorporating outsourcing into their processes. His talk, which centered on IT outsourcing, mentioned many of the pros and cons of outsourcing and gave his top 10 business drivers for IT outsourcing.

- 1) Cost structure change
- 2) Variable work/staffing requirements
- 3) Seek core competencies
- 4) Lack the ability to retrain/recruit employees
- 5) Business strategy alignment
- 6) Internal employee advancement
- 7) Lack internal infrastructure
- 8) Leverage skills and knowledge
- 9) Share risks
- 10) Cost avoidance

Outsourcing is inevitable. According to Mike, the average cost to hire a programmer from India is \$16.50/hr. It will be hard for individuals to compete with the global environment in certain areas of IT, such as programming and support, but it still leaves many opportunities for an IT professional. It is more important than ever to understand the dynamics of your business and engross yourself in the process of project management.

Speaking of new opportunities in IT, our next speaker is Hector Hernandez from IBM who will be talking about on-demand web services. Hector was a speaker last year and he did such a wonderful job, we begged him to come back as a follow-up. He agreed and he will be making a special trip up from Palm Beach, Florida to speak at our meeting. I hope you join me in welcoming him to our April meeting.

Sincerely,

Charles Apigian, PhD.
President, AITP Nashville Chapter
capigian@mtsu.edu
(615) 898-2375

AITP Board Meeting

AITP BOARD MEETING SUMMARY

March 2, 2006

Prepared by Ella McGill

This meeting was held at the home of Paul Saunders.

Attendees: Paul Saunders, Charlie Apigian, Bob Claxton, Mike Eischen, Robert Wright, Gerald Marquis, Mary Simpson, Joan Julius, and Ella McGill.

1. The Treasurer has developed a spreadsheet to track conference receipts and expenses. Money from this fund will be used for scholarships. In addition to conference receipts, money from newsletter advertisement and money from the monthly meeting ticket donations will be kept in this fund.
2. Robert will be working on Individual Performance Awards (IPA) and member recognition during the coming year.
3. Paul is always looking for speakers and topics for our monthly meetings. Please let him know of any suggestions you might have.
4. Jacksonville will be hosting the Region 7 Student Conference in October. A wrap-up report of our recent one-day student conference needs to be sent to them. Mike also requested that student conference information be given to him for newsletter publication.
5. A request has been made to put meeting fees on the website. Charlie will take care of this.
6. Joan is working on our 2006 brochure. A suggestion was made that she include member benefits that can be pulled from the national website. She has also recently published a new membership directory. This has been distributed to all current members.
7. Twenty-five students attended the student conference held at High Tech Institute on February 11, 2006. The conference was well received by the students. The board would like to extend a huge thank you to High Tech Institute and their staff for providing the facility, technical support, and many other things. A wrap-up meeting will be held Saturday evening and a summary written.
8. Charlie has contacted some of our members who have indicated an interest in becoming more involved. He has had three replies and will begin contacting them with more specific information.
9. The board reviewed the scholarship applications we have received and voted to award one scholarship. Mike Eischen will be contacting this person inviting him to attend an upcoming meeting to receive this award. We would prefer to do the award at the April meeting.
10. Nashville will be hosting the October 2007 Student Conference. Planning will begin this fall. We need to have flyers ready to send to the student conference in Jacksonville.
11. There will be no board meeting in April.

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Calendar of Upcoming Events 2006

Date	Event	Location	Information
April 13	Chapter Meeting	Holiday Inn Select - Vanderbilt	On Demand Middleware, Hector Hernandez, IBM, Miami
May 11	Chapter Meeting	Holiday Inn Select - Vanderbilt	Blogging for Business, Rex Hammock Hammock Publishing

SPEAKERS

We are always interested in good speakers to make presentations at our AITP Chapter Meetings. If you know someone who is interested in making a presentation on a topic, on their company, or company's products, please contact Paul Saunders at (615) 367-1717 or Paul@SaundersSystems.com.



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FEBRUARY STUDENT CONFERENCE

The Nashville Chapter of AITP sponsored a one-day Student Conference and Contests on Saturday, February 11, 2006. The Conference was hosted by High-Tech Institute and held at their new campus on Royal Parkway.

The Conference was planned to give students practice for contests they might enter in the National Collegiate Conference held around April 1st. The Conference was open to all college students but publicized to the AITP Student Chapters in the greater Middle Tennessee area. We had students attend from MTSU, TSU, Tenn. Tech. and High-Tech Institute. The fore-casted threat of six inches of snow kept the attendance lower than anticipated.

The Conference opened with a Continental Breakfast and a Keynote Address by Ms. Lisa Bacon, former President of the High-Tech - Nashville Campus, who spoke on the value of professional societies. The morning contests were Systems Analysis & Design, Web Design, and Network Design. The AM seminar was Personal Networking given by Joan DuNard.

The afternoon contests were PC Troubleshooting and Database Design. The PM seminar was IT Skills and Certification given by Brian Flategraff. A Reception and Awards Ceremony rounded out the day.

The Conference was a success. The students enjoyed the day and asked how soon there would be another one. The Chapter Board is considering making the February one-day Conference an annual affair.

Co-chairs of the Conference were Charlie Apigian, Gerald Marquis, and Donna Womack. Many people at High-Tech Institute contributed their time and efforts. The facilities at High-Tech also contributed to the success of the Conference. Photos from the Conference are posted on our Chapter's web site.

The Chapter will host a Region 7 Student Conference in the Fall of 2007. If you are interested in helping with this event please let us know.

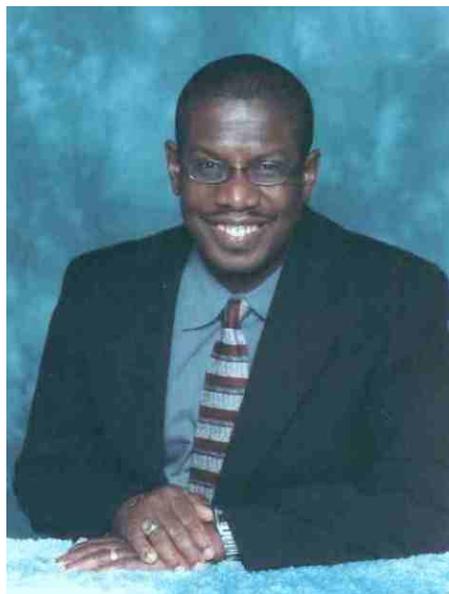
Paul Saunders
Conference Planning Chair
615-367-1717

AITP New Member Spotlight

AITP New Member Spotlight: Mike Alleyne

April's New Member Spotlight features Mike Alleyne. Mike is a Senior Application Systems Analyst for Community Health Systems (CHS). Located in Brentwood, CHS is the largest non-urban U.S. provider of general hospital health care services in terms of the number of facilities, and the second largest in terms of revenues. CHS has 72 hospitals across 21 states, employs 31,100, and had revenues in excess of \$3.3 Billion in 2004.

Mike attended Farleigh Dickinson University in Hackensack, New Jersey where he earned his MBA in Management Information Services. He joined AITP for opportunities to network and to learn about the state of computer hardware and computer applications in use in the Nashville area.



Mike Alleyne

As a Senior Application Systems Analyst for CHS, Mike works with Financial Applications where his responsibilities include support-implementation, conversion, and user training.

Mike lived and worked in the New York / New Jersey area for the past 23 years. 6 years was spent at NBC in the Financial Accounting support area, followed by the last 17 years with Univision, the largest Spanish language broadcaster in the country, where he provided financial systems support. Mike is married with no children, and likes to read and travel.

Welcome to AITP Mike Alleyne!

Each Month we would like to feature a new or recent member in our Newsletter. This gives current AITP members a chance to get to know our new members. If you are a new or recent member and would like to contribute to the AITP Newsletter, please contact me for a New Member Profile.

Mike Eischen, AITP Newsletter Director
(615) 367-7068
meischen@genesco.com



The Printout
April 2006

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