

AITP

The Association of Information
Technology Professionals

Monthly Meeting of the Nashville Chapter

Date: Thursday February 9, 2006
Place: Holiday Inn Select -Vanderbilt

Cost: Members = \$25.00
Guests = \$30.00
Students = \$20.00

Early Registration Discount = \$5.00

Meeting Schedule

5:00 -6:00 Social/Networking
6:00 - 6:45 Dinner
6:45 Business Meeting/Speaker

Contact Mary Simpson for reservations at
615-367-8083 or msimpson@genesco.com

TABLET PC APPLICATIONS

Our February program is about the Tablet Personal Computer (PC). Mobile solutions are becoming more mainstream and the versatility of the Tablet PC platform is making it a popular choice for these types of applications. With the power of a notebook and the ease of use like a handheld, Tablet PC is making a big impact in industries such as Healthcare and Education. Other industries are starting to adopt this technology for Sales and Field Force Automation projects, giving their users the experience of entering digitized data via handwriting recognition. With Microsoft's Visual Studio and the Tablet PC SDK, developers can create applications that accept pen input. With this new way of collecting data, you can design new types of interfaces that allow users to enter information in a brand new way.



Tommy Norman

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Our speaker is Tommy Norman, a Systems Architect with Compuware Corporation here in Nashville. Tommy has made previous presentations to our Chapter and is an interesting speaker. He has over ten years experience in the Information Technology industry and is considered to be a leader in the field in using Microsoft's Distributed Network Architecture and .NET Technologies.

Tommy is presently working with a Compuware client, Bridgestone/Firestone, on a Sales Force Automation application utilizing the Tablet PC platform. He will be able to discuss his experiences on developing this application as well as others.

Tommy worked for five years as a Senior Consultant for CGI Management and Consulting Services prior to joining Compuware Corporation. He was also the Director of Software Development for the Renaissance Center in Dickson, TN and spent several years as a Network Technician for the Shelby County Government in Memphis.

Tommy holds current certifications in Microsoft's MCSD and MCT. He and his wife Heather live in Hermitage with their three daughters, Hadley, Sophia, and Emma.

This should be an interesting program on what is new in the business world and how Tablet PC's are being utilized.

Please post a copy on your company bulletin board

AITP Nashville Roster

President:	Dr. Charles Apigian Middle Tennessee State University capigian@mtsu.edu 615/898-2375
Secretary:	Ella McGill American General 615/749-1346 fax: 615/749-2840 Ella_McGill@agfg.com
Treasurer:	Bob Claxton bclaxton@bellsouth.net
Chapter Liaison & Website Coordinator:	Frank Reagor freagor@charter.net
Membership Director:	Joan Julius CGI joan.julius@cgi.com
Director of Programs:	Paul Saunders, CCP Saunders Systems Corp. 615/367-1717 paul@saunderssystems.com
Student Chapter Coordinator:	Dr. Gerald Marquis Tennessee State University 615/ 963-7096 gmarquis@tnstate.edu
Newsletter Director:	Mike Eischen Genesco Inc. 615/367-7068 fax: 615/367-7775 meischen@genesco.com
Director of Meeting Arrangements:	Mary Simpson Genesco Inc. 615/367-8083 fax: 615/367-7775 msimpson@genesco.com
Director of Publicity:	Geoff Mason Geoff.mason@mwchc.org
Past President:	Robert Wright Vanderbilt University 615/322-0004 robert.n.wright@vanderbilt.edu
Internet Information —	Web Sites
Chapter:	http://www.aitpnashville.org
Headquarters:	http://www.aitp.org
Region 7:	http://members.tripod.com/aitpreion7
AITP P. O. Box 22038 Nashville TN 37202	

**Dinner Reservation
and
Cancellation Policy**

AITP members will be notified by electronic mail one week prior to the Chapter meeting. Reservations can be made by responding to the electronic notice or by calling *Mary Simpson at 615/367-8083 fax: 615/367-7775* Dinner reservations can be canceled up to 24-hours prior to the meeting without cost.

Since the Chapter pays for reserved meals, No Shows will be billed at the reservation price of \$20.00 for Members, and students, \$25.00 for Guests.

Members are responsible for their guests' reservations. *If you are a member and have not been receiving this notification, please contact Mary Simpson at:*

615/367-8083 fax: 615/367-7775
msimpson@genesco.com.

February Chapter Meeting:

Holiday Inn Select - Vanderbilt
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MESSAGE FROM THE PRESIDENT

As 2006 begins, it is my pleasure to serve to as your President for the upcoming year. I consider it an honor to be able to continue to serve AITP as it continues to serve me through meeting wonderful people in IT Nashville community.

The 2005 board, led by Robert Wright who did a wonderful job as President, has already scheduled some exciting events for the 2006 year. Paul Saunders has scheduled speakers up through April, with topics including tablet PC applications, IT outsourcing, and the much anticipated return of Hector Hernandez from IBM who will speak about on demand middleware. If you did not hear Mr. Hernandez speak at one of our prior meetings, you will not want to miss him again. He is a dynamic speaker who is as informative as he is entertaining.

We also continue to do our part to support local universities and tech schools. Our deadline for scholarship applications was January 20th and we plan on awarding \$500 scholarships to worthy students. A student conference for local schools is also scheduled for February 11th, which is being hosted by High Tech Institute - Nashville.

As we look at what we have been able to accomplish and where we would like to go as a chapter, one common theme continues to be brought up and that theme is "YOU". It is time to bring "YOU" into AITP so that it can be as beneficial for you as it has been for many that have served committees. We continue to have members that do their part on a yearly basis. Ella McGill continues to do a great job as our Secretary, Mary Simpson is an integral part of planning meetings, Gerald Marquis continues to stress the involvement of our schools, Mike Eischen continues to do a great job with our newsletter, Bob Claxton as our Treasurer and Frank Reagor as our Chapter Liaison has served AITP for many years in varying capacities, and of course Joan Julius continues to greet all members with a smile as our membership director. We also have been blessed with the wonderful work of Paul Saunders who works tirelessly on bringing our chapter some of the best IT speakers in Middle Tennessee. These individuals have done a wonderful job serving in specific jobs within AITP and I look forward to continuing our great work. I am also excited to welcome new members to other positions, as Geoff Mason recently became our Director of Publicity.

However, although these individuals continue to serve, we would also like to get all members involved in one form or another. The fact is, some individuals have more time than others and we would like to respect your time and availability. Therefore, we are developing a set of committees that can allow anyone the opportunity to become involved. We are more interested in giving you a voice in AITP than in forcing you to go to extra meetings, and we plan on developing committees in a way that allows you to be involved based on your timeframe, instead of our timeframe. More to come in the near future, I hope I was able to get you excited about your membership in AITP. I think our Past President, Robert Wright, said it best in the last newsletter as he stated that he has "come to appreciate the saying that you get more out of something when you put more into it". I know that I first decided to get involved out of obligation to my school, and I continue to stay involved because of the wonderful friends that I have made. I hope you will be able to say the same thing by the end of this year.

Our January meeting was a good start to year, with Gary Ellis speaking about "Death March Projects". He took a candid view of what really works when you are faced with a project that is destined to fail. He explained why they occur, with references to turnover, scope creep, equipment delays, communication, and the lack of management support. Although there is never an easy way to turn a project around he mentioned that you must manage time, scope, and cost at all times to keep a project under control.

Our February meeting looks to be another great speaker and I look forward to seeing you there. For more information, please visit our website at www.aitpnashville.com.

Sincerely,

Charles Apigian, PhD.
President, AITP Nashville Chapter
capigian@mtsu.edu
(615) 898-2375

AITP Nashville Student Conference

AITP NASHVILLE STUDENT CONFERENCE AND CONTESTS

The Nashville Chapter of AITP is holding a one-day Student Conference and Contests event on Saturday, February 11, 2006. This event is hosted by High-Tech Institute and held at their new campus at 560 Royal Parkway in Nashville.

The Student Conference and Contests will include two seminars and five contests plus a Key-note Address. There will also be a Job Fair.

The morning seminar is "Developing Your Career Connections" and will be presented by Joan DuNard. The afternoon seminar is "IT Skills and Certification" given by Brian Flategraff.

The contests include; PC Troubleshooting, Systems Analysis and Design, Web Design, Network Design, and Database Design. There will be prizes for contest winners.

The Conference and Contests is open to all college students but is being promoted to the AITP Student Chapters located at the Mid-Tennessee colleges and schools. The cost is \$30 for AITP members and advisors and \$40 for non-AITP members. The registration cost includes lunch and all contest fees. Additional information may be found on the Nashville AITP web site at www.AITPNASHVILLE.org.

The Conference and Contests is planned as an opportunity for AITP student members to practice at contests similar to those at the annual National Student Conference. The National Student Conference is held about April 1st of each year. We have planned our Mid-Tennessee AITP Nashville Conference for early February and hope that it will become an annual event.

The Conference and Contests have been developed by the three Conference Co-Chairs and a variety of other people. The Conference Co-Chairs are Dr. Charlie Apigian of MTSU, Dr. Gerald Marquis of TSU and Ms. Donna Womack of High-Tech Institute. High-Tech Institute is hosting the event and we are grateful for their support.

If you wish to attend, donate for contest prizes, or want more information please visit our web site or you may call me.

Paul Saunders
Conference Planning
615-367-1717

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Calendar of Upcoming Events 2006

Date	Event	Location	Information
February 9	Chapter Meeting	Holiday Inn Select - Vanderbilt	Tablet PC Applications, Tommy Norman, Computerware Corp.
February 11	Student Conference	High-Tech Institute	Dr. Gerald Marquis 615-963-7096
March 9	Chapter Meeting	Holiday Inn Select - Vanderbilt	IT Outsourcing, Mike Gonce, IT Procurement & Contracts Manager, Eastman Chemical Co.
April 13	Chapter Meeting	Holiday Inn Select - Vanderbilt	On Demand Middleware, Hector Hernandez, IBM, Miami

SPEAKERS

We are always interested in good speakers to make presentations at our AITP Chapter Meetings. If you know someone who is interested in making a presentation on a topic, on their company, or company's products, please contact Paul Saunders at (615) 367-1717 or Paul@SaundersSystems.com.



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WELCOME TO OUR NEW MEMBERS:

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Columbia State Community College
PO Box 1315
Columbia, TN 38402
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WELCOME TO AITP!

Please send any changes to :

Joan Julius, Membership Director
Joan.Julius@cgi.com
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Student Membership Discount Campaign - Winter 2006

By: [Teresa Hickerson](#)

Posted: 2006-01-02 11:27:57.000

AITP provides students with opportunities for leadership, professional development, and personal growth through chapters, National Collegiate Conference, web portal, online newsletter, and affiliate programs. To help you attract and retain your student members, the Association is having the first annual spring membership campaign showcasing these benefits.

The "Get Ready for the Ride of Your Professional Life, II" campaign will run the months of January and February, the time when school organizations are recruiting heavily. To support your efforts, a 17" x 11" poster will be available at: <http://www.aitp.org/forms/SpecialPoster.pdf> for downloading so you can post on a bulletin board. In the bottom right hand corner, we have left space where you can write in contact information appropriate to your situation. You can download the PDF file and print it at your local print shop.

As an incentive to join or renew, we are offering a discount of \$10 from the usual annual student membership rate. In addition, each student who joins or renews during the campaign period will be entered in a drawing for some PDAs. The winners will be selected in March after the last of the February applications have been processed by headquarters. We have provided a flyer describing the promotion. It is also downloadable at <http://www.aitp.org/forms/SpecialFlyer.pdf>. In addition to these two documents, two other items are available to help you recruit. A letter size version of the poster is available at <http://www.aitp.org/forms/SpecialHandout.pdf>. This "mini poster," especially when printed in color, could serve well for posting where something smaller is appropriate and as a handout to prospective members. Finally, remember that we have a student brochure available at <http://aitp.org/organization/profile/promotion/images/stubro300.pdf>. All the documents can be found at the promotion page of the web portal, which is under Organization. The Url is <http://www.aitp.org/organization/profile/promotion/promotion.jsp>.

Also, don't forget the National Collegiate Conference coming up March 30, 31 and April 1, 2006 in Dallas, Texas. We are looking for an exciting NCC in Dallas, Texas so take advantage of a \$10 discount for student memberships in January and February and early registration for NCC as well and save money two times.

Student chapter presidents and faculty advisors can use these downloadable documents as recruiting materials. Use the contents with the other materials as your springboard to membership growth. Collectively, these resources give you leverage to bring more students on board for the "ride of their professional life."

One last item of importance, if your student chapter has not sent their leaders list to Headquarters or your chapter has had some changes in officers; please send the list to aitp_hq@aitp.org. It is very important for Headquarters to have your chapter officers list because of important information that is sent to student leaders.

Teresa Hickerson
Chair, Student Member Recruitment and Retention Committee
2006 Executive Vice President, President Elect

AITP Chapter News

New AITP Board Members

Congratulations to Dr. Charles Apigian as he enters his new role as President of the AITP Nashville Chapter, and welcome to Geoff Mason who is our new Publicity Director. We would also like to thank Robert Wright for his dedicated service as President of the AITP Nashville Chapter over the last two years.

This year we will be organizing several committees which will open up the opportunity for members to participate in AITP Board Activities. We will keep you posted on opportunities to participate in AITP committees.

AITP Student Chapter Scholarship Update

The deadline to submit applications for the Nashville AITP Student Chapter Scholarship was January 20, 2006. Congratulations to those students who had the initiative to apply for this scholarship. Announcements for any scholarships awarded will be made as soon as submissions are judged. Thanks also to those who contributed to the AITP Scholarship fundraising efforts. We feel this is a great program and ask that you continue to support the AITP Student Chapter Scholarship.

Please continue to direct questions about the AITP Student Chapter Scholarship to Dr. Apigian:

Charles H. Apigian, PhD.
Middle Tennessee State University
(615) 898-2375
capigian@mtsu.edu

New AITP Student Chapter in Memphis, Tennessee

We have a New AITP Student Chapter in Memphis at the ITT College. They have about 30 students as members. Miss Valorie German is the Faculty Advisor. Valorie is an AITP professional member of the Nashville Chapter, and has been to several of our meetings.

There will be a presentation of the new student chapter's Certificate of Affiliation on February 3, 2006. Gerald marquis, Paul Saunders and Robert Wright will make the trip to Memphis for the presentation ceremony.

AITP Student Chapter Speakers

Would you be willing to be a guest speaker at one of our student chapter's monthly meetings? To volunteer please contact Gerald Marquis:

Gerald Marquis
Tennessee State University
(615) 963-7139
gmarquis@tnstate.edu

Nashville AITP Website

This is just to remind all our readers that information about the Nashville Chapter of AITP is available on our website at www.aitpnashville.org. Please take a minute to visit our web site and learn more about the Nashville Chapter of AITP.



The Printout
February 2006

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