



AITP

The Printout

The Nashville Chapter
Of
The Association Of Information
Technology Professionals

October 2006
Chapter Newsletter

Managing Conflict: Personally & Professionally

"In the life cycle of every conflict, there is a point when it's large enough to be recognized, but small enough to be resolved." Learn the steps necessary for identifying and managing conflict within the workplace as well as personally.

Don Breedwell, Sr. Project Manager with Gallagher Financial Systems, Inc. is our guest speaker this month. Don will be speaking to us about managing Conflict, Personally and Professionally.

Don has been in the IT industry long enough to remember the birth of the PC and the continuing ebb and flow of the changes in Technology from 80 column cards to the wireless routers and data management on cell phones. Don started out programming in such ancient languages as Fortran, Basic, RPG and NEAT/3 and through the years moved from the banking applications to Real Estate Trust applications to manufacturing applications and now has returned to the financial industry where he oversees and manages a group of 10 project managers for one of the nations leading vendors for Loan Application software.

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Don is married with three grown children and resides in the Mt. Juliet area.

Please join us for what promises to be a great presentation on an interesting topic.

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AITP Nashville Roster

President & Website Coordinator:	Dr. Charles Apigian Middle Tennessee State University capigian@mtsu.edu 615/898-2375
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Director of Publicity	Geoff Mason Geoff.mason@mwchc.org
Past President:	Robert Wright Vanderbilt University 615/322-0004 robert.n.wright@vanderbilt.edu
Internet Information —	Web Sites
Chapter:	http://www.aitpnashville.org
Headquarters:	http://www.aitp.org
Region 7:	http://members.tripod.com/aitpregion7

AITP
P. O. Box 22038
Nashville TN 37202

Dinner Reservation and Cancellation Policy

AITP members will be notified by electronic mail one week prior to the Chapter meeting. Reservations can be made by responding to the electronic notice or by calling **Mary Simpson at 615/367-8083 fax: 615/367-7775** Dinner reservations can be canceled up to 24-hours prior to the meeting without cost.

Since the Chapter pays for reserved meals, No Shows will be billed at the reservation price of \$20.00 for Members, and \$25.00 for Guests.

Members are responsible for their guests' reservations. *If you are a member and have not been receiving this notification, please contact Mary Simpson at:*

615/367-8083 fax: 615/367-7775
msimpson@genesco.com.

October Chapter Meeting:

Holiday Inn Select - Vanderbilt
2613 West End Avenue
Nashville, TN 37203
(615) 327-4707

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MESSAGE FROM THE PRESIDENT

I was just notified that our chapter, 098 Nashville, has been awarded the Region Outstanding Chapter Award (ROCA). Out of eleven chapters in the Southern Hospitality Region (Region 7), we were selected as the best from 2005. A major congratulation goes to last year's officers and directors, especially Robert Wright, our 2005 President. It looks like hard work does pay off.

If you would like to be part of this wonderful group of members, please contact Robert Wright about serving on the board for 2007. Even if you feel you do not have the time, we are still looking for input for all of our members. As a father of 4 little kids, I thought it would be hard to find time for AITP, but the board members have been absolutely wonderful to work with and have allowed me all of the flexibility to juggle both. It has been an absolute pleasure serving, I hope that you get the opportunity. Also, I would to announce that Eddie Pardon has recently joined the board as our Director of Publicity and Trade Shows. He has been a great asset to our organization.

Our September speaker gave a great talk about an area of IT that I see as a growing sector for jobs and salaries, which is IT auditing. When you think of IT auditing, you probably do not have happy thoughts, but the opportunities that are currently out there for the IT auditor could make you smile. Our speaker in September was Terry Saltsman from Crosslin, Vaden, and Associates and he spoke about his experiences in IT auditing. He also identified the main areas of IT auditing, which include:

- Risk analysis
- Internal controls
- Control self-assessment
- Monitoring IT for the board or executives of an organization
- IS management practices
- IS organizational structure

It was an enlightening talk and I truly believe it will continue to grow as security and privacy continue to be a hot topic for the years to come.

On a final note, many of you know Paul Saunders. He is our Director of Programs and has been for many years. He has recently had surgery and we are all wishing him a speedy and successful recovery. We will miss him at our next meeting, but look forward to his return in November or December. Please keep him in your thoughts and prayers.

See you in October,

Charlie Apigian
President
capiqian@mtsu.edu

AITP

The Association of Information
Technology Professionals

Monthly Meeting
of the
Nashville Chapter

Date: Thursday October 12, 2006
Place: Holiday Inn Select - Vanderbilt

Cost: Members = \$25.00
Guests = \$30.00
Students = \$20.00

Early Registration Discount = \$5.00

Meeting Schedule

5:00 - 6:00 Social/Networking
6:00 - 6:45 Dinner
6:45 Business Meeting/Speaker

Contact Mary Simpson for reservations at
615-367-8083 or msimpson@genesco.com

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Please post a copy on your company bulletin board

Calendar of Upcoming Events 2006

Date	Event	Location	Information
September 14	Chapter Meeting	Holiday Inn Select-Vanderbilt	IT Auditing, Terry W. Saltsman, Ph.D. Crosslin Valden & Associates
October 12	Chapter Meeting	Holiday Inn Select-Vanderbilt	TBA
November 9	Chapter Meeting	Holiday Inn Select-Vanderbilt	HealthCare and IT Trends at Vanderbilt Nancy Proctor, CIO Vanderbilt Hospital
November 9-12	Student Conference	Embassy Suites Birmingham, AL	Region 7 Student Conference and Region 7 Conference
December 14	Chapter Meeting	Holiday Inn Select-Vanderbilt	Luck versus Goals Ron Shean (Guest Night)

SPEAKERS

We are always interested in good speakers to make presentations at our AITP Chapter Meetings. If you know someone who is interested in making a presentation on a topic, on their company, or company's products, please contact Paul Saunders at (615) 367-1717 or Paul@SaundersSystems.com.

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AITP Chapter NEWS

WELCOME NEW MEMBERS:

Brian Hogue
NFIB
418 Shadowood Drive
Smyrna, TN 37167
brianj_hogue@yahoo.com

Kay Hopwood
Nashville Convention Visitors Bureau
150 4th Ave N Suite G250
Nashville, TN 37219
kay@visitmusiccity.com

Terry Saltsman
Crosslin, Vaden Associates
6135 Jocelyn Hollow Road
Nashville, TN 37205
terry.saltsman@crosslinvaden.com

WELCOME TO AITP!

Please send any changes to: Joan Julius, Membership Director
Joan.Julius@cgi.com
CGI Information Systems & Management Consulting, Inc.

AITP BOARD MEETING SUMMARY, September 7, 2006

Prepared by Ella McGill

This meeting was held at the home of Paul Saunders.

Attendees: Charlie Apigian, Paul Saunders, Gerald Marquis, Bob Claxton, Robert Wright, Mike Eischen, and Ella McGill. Eddie Pardon attended as a guest.

1. We reviewed the new scholarship requirements and made suggestions for minor changes. Gerald will revise and send to student chapters prior to October.
2. We have speakers lined up for November and December, but we are still in need of one for October. Anyone having suggestions of a topic or speaker should contact Paul Saunders.
3. The newsletter went to the new 8-page format for September. The only suggestion made was to add a single page with the speaker information that could be easily posted.
4. We have been giving umbrellas with AITP on them as speaker gifts. We are now down to three umbrellas. The board voted to check prices from various vendors and then vote electronically. Note: At the chapter meeting on September 14, the board did agree to order 48 umbrellas as speaker gifts.
5. The past president is in search of officers and committee chairs for 2007. Anyone interested in any position should contact Robert Wright or Bob Claxton.
6. Mike has been designing letterhead to be used by our chapter. The prototypes were reviewed and some changes suggested. He will have a new version by the next board meeting.

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Half Page	(5" x 8")	\$300 for 12 issues
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Business Card	(2" x 4")	\$ 50 for 12 issues

Contact Mike Eischen for more information! 367-7068



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September 2006

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P.O. Box 22038
Nashville, TN 37202
Address Correction Requested



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